ALAMEDA COUNTY BOARD OF SUPERVISORS MINUTE ORDER

The following action was taken by the Alameda County Board of Supervisors on 11/23/2021 **Approved as Recommended ☑** Other \square Haubert: Miley: Valle: Carson: -5 Unanimous **☑** Brown: Vote Key: N=No; A=Abstain; X=Excused Documents accompanying this matter: **Documents to be signed by Agency/Purchasing Agent:** C-902010,C-22957,C-22958 Contract: File No. Item No. 25 Copies sent to: Cindy Wong **Special Notes:** I certify that the foregoing is a correct copy of a Minute Order adopted by the Board of Supervisors, Alameda County, State of California. ATTEST: Clerk of the Board **Board of Supervisors**

Alameda County Sheriff's Office

Lakeside Plaza, 1401 Lakeside Drive, 12th Floor, Oakland, CA 94612-4305



Gregory J. Ahern, Sheriff

Director of Emergency Services Coroner - Marshal

November 4, 2021

Honorable Board of Supervisors County of Alameda 1221 Oak Street, Suite 536 Oakland, California 94612-4305

SUBJECT: AWARD CONTRACTS TO A POOL OF VENDORS FOR FORENSIC TOXICOLOGY TESTING SERVICES; MASTER CONTRACT NO. 902010; AMOUNT: \$1,530,000

Dear Board Members:

RECOMMENDATION:

Authorize the Purchasing Agent to execute Master Contract No. 902010 to provide forensic toxicology testing services to the Alameda County Sheriff's Office Coroner's Bureau and Criminalistics' Laboratory, for the term of 1/1/2022 - 12/31/2024, in the pooled amount of \$1,530,000, with the following contractors:

- A. National Medical Services, Inc. dba NMS Labs (Principal: Dan Monahan; Location: Horsham, Pennsylvania);Procurement Contract No. 22957; and
- B. Redwood Toxicology Laboratory, Inc. (Principal: Mary Tardel; Location: Santa Rosa); Procurement Contract No. 22958.

DISCUSSION/SUMMARY:

The Alameda County Sheriff's Office (ACSO) Coroner's Bureau requires forensic toxicology testing services in order to determine the cause, manner, and circumstances in some deaths. Toxicology testing services are performed to detect potential toxicants such as chemicals, drugs, and poisons in decedents through the testing and screening of appropriate bodily fluids (e.g., blood, urine, bile, vitreous, gastric contents) and tissues (e.g., liver, brain, spleen, and muscle) for the presence of illicit chemicals, drugs, or poisons.

The ACSO Criminalistics' Laboratory requires forensic toxicology testing services for law enforcement purposes, including identifying and quantitative analysis of drugs and alcohol from blood, urine, and evidence specimens.

SELECTION CRITERIA/PROCESS:

The ACSO Coroner's Bureau and Criminalistics' Laboratory have determined that Alameda County does not currently have the resources to provide forensic toxicology testing services.

The ACSO Coroner's Bureau and Criminalistics' Laboratory worked with General Services Agency—Procurement to develop a Request for Proposal (RFP), which was issued on June 17, 2021, posted on the website for 53 days, emailed to the Chambers of Commerce email group, and sent to the E-Gov Professional Services — Current Contract Opportunities mailing service. The RFP was also advertised in the Inter-City Express on June 21, 2021 and the Independent on June 24, 2021. A vendor outreach was conducted on June 23, 2021, followed by one networking/bidders conference on June 28, 2021, and was attended by five vendors.

On August 9, 2021, two bidders submitted responses to the RFP. All responses were evaluated and interviewed by the County Selection Committee. A maximum total of 550 evaluation points was available for this RFP. The total evaluation points include 50 preference points derived from a 5% preference for local vendors and a 5% preference for certified Small Local Emerging Business (SLEB) vendors, for a total of 10%. The two responding bidders are being recommended for award.

Redwood Toxicology Laboratory, Inc. is not a certified SLEB and is subcontracting 20% of the contract with Accu-Logistics LLC (Principal: Blake White; Location: San Leandro; Certified Small: 10-00037; Expiration: 09/30/2022) to provide logistical support, sourcing, and fulfillment services. National Medical Services, Inc. dba NMS Labs is not a certified SLEB. However, due to the specialized nature of the services and the limited availability of providers, a SLEB waiver for National Medical Services, Inc. dba NMS Labs (SLEB Waiver No. 7782, valid through 12/31/2024) was granted by the Office of Acquisition Policy.

The following is the evaluation summary:

EVALUATION SUMMARY

Vendor	Location	Local	SLEB	Coroner's Bureau Evaluation Points	Criminalistics Laboratory Evaluation Points
Redwood Toxicology Laboratory,Inc.	Santa Rosa, CA	N	N	439	443
National Medical Services, Inc. dba NMS Labs	Horsham, PA	N	N	430	Vendor did not bid for this work

FINANCING:

Appropriations for this contract are included in the ACSO Fiscal Year 2021-22 budget and will be requested in future budget years. No additional appropriations are required, and there will be no increase in net County cost.

VISION 2026 GOAL:

The forensic toxicology services meet the 10X goal pathway of a <u>Crime Free County</u> in support of our shared vision of <u>Safe and Livable Communities</u>.

Respectfully submitted,

Gregory J. Ahern Sheriff-Coroner kimbuly Gasaway

BB3D9AF6ACCD422...
Kimberly Gasaway
Interim Director, General Services Agency

DocuSigned by:

Attachment

WAH\YK\rp\I:\Board Letters\Purchasing\FY 2021-22\902010 Forensic Toxicology Services BL

cc: County Administrator Auditor-Controller County Counsel

CONTRACT SUMMARY FORENSIC TOXICOLOGY TESTING SERVICES MC No. 902010 January 1, 2022 – December 31, 2024

Vendor	Location	Dollar Value of Contract Award	Local Participation	Small and Local Participation	Emerging and Local Participation
			Percentage	Percentage	Percentage
National Medical Services, Inc. dba NMS Labs Principal: Dan Monahan SLEB Waiver No: 7782 Expiration: 12/31/2024	200 Welsh Road Horsham, PA	Pool Amount of \$1,530,000	%0	%0	%0
Redwood Toxicology Laboratory, Inc Principal: Mary Tardel	3650 Westwind Blvd Santa Rosa, CA		20%	20%	%0

SLEB Subcontr	SLEB Subcontracting Information for Redwood Toxicology Laboratory, Inc	, Inc
Subcontractor	Location	SLEB Participation
Accu-Logistics LLC Principal: Blake White Certified Small: 10-00037 Expiration: 9/30/2022	2031 Burroughs Ave San Leandro, CA 94577	20%