

# ALAMEDA COUNTY BOARD OF SUPERVISORS MINUTE ORDER

*The following action was taken by the Alameda County Board of Supervisors on 09/19/2023*

Approved as Recommended  Other

Unanimous  Tam:  Haubert:  Miley:  Márquez:  Carson:  -

Vote Key: N=No; A=Abstain; X=Excused

Documents accompanying this matter:

Contract: C-902306,C-25989

Documents to be signed by Agency/Purchasing Agent:

File No. \_\_\_\_\_  
Item No. 114

Copies sent to:

Cindy Wong, QIC 26021

Special Notes:



I certify that the foregoing is a correct copy of a Minute Order adopted by the Board of Supervisors, Alameda County, State of California.

ATTEST:  
Clerk of the Board  
Board of Supervisors

By: *Cheryl Perkins*  
Deputy



Public Works Agency  
Alameda County

*Daniel Woldesenbet, Ph.D., P.E., Director*

399 Elmhurst Street • Hayward, CA 94544-1307 • (510) 670-5480 • [www.acgov.org/pwa](http://www.acgov.org/pwa)

August 7, 2023

Honorable Board of Supervisors  
County of Alameda  
1221 Oak Street, Suite 536  
Oakland, California 94612-4305

**SUBJECT: AWARD A CONTRACT TO LA CONSULTING, INC. FOR MAINTENANCE SYSTEM ENHANCEMENT AND PROGRAM MANAGEMENT SERVICES; MASTER CONTRACT NO. 902306; PROCUREMENT CONTRACT NO. 25989; AMOUNT: \$750,000**

Dear Board Members:

**RECOMMENDATION:**

Authorize the Purchasing Agent, or her designee, to execute a contract (Master Contract No. 902306; Procurement Contract No. 25989) with LA Consulting, Inc. (Principal: Harry Lorick; Location: Manhattan Beach) to provide maintenance system enhancement and program management services to the Alameda County Public Works Agency, for the term of 11/20/2023 – 11/19/2026, in the amount of \$750,000.

**DISCUSSION/SUMMARY:**

The Alameda County Public Works Agency (ACPWA) plans, designs, constructs, and maintains projects such as total streetscapes, roadway and traffic safety improvements, sidewalk improvements, pavement condition improvements, and traffic control systems improvements while promoting a healthy and sustainable environment that supports safe and livable communities. Such projects serve incorporated areas of Alameda County as well as unincorporated areas, including Castro Valley, Sunol, San Lorenzo, Ashland, Cherryland, Fairview, and unincorporated parts of San Leandro, Hayward, and Livermore.

ACPWA also administers the Alameda County Flood Control and Water Conservation District (District). The District helps protect Alameda County residents and properties from flooding while preserving the natural environment. ACPWA's Maintenance and Operations Department performs ongoing maintenance of ACPWA and District facilities and infrastructure to ensure they function as intended. ACPWA currently uses a MaintStar asset and maintenance management system to help staff budget, plan, organize, track, and record work. The Contractor will assist ACPWA Maintenance and Operations Department in further developing and improving its asset and maintenance management program so that it allows individual operations to work in environments

that are common, relevant, and conducive to their daily tasks. This will include field inspection protocols, upgrading its MaintStar system and tools, inventory analysis, training, and development for ACPWA staff to implement the new program.

**SELECTION CRITERIA/PROCESS:**

*The ACPWA has determined that Alameda County does not currently have the resources to provide maintenance system enhancement and program management services.*

*The ACPWA worked with General Services Agency–Procurement to develop a Request for Proposal (RFP), which was issued on May 15, 2023, posted on the website for 35 days, sent to the E-Gov Professional Services – Current Contract Opportunities mailing service, and emailed to the Chambers of Commerce e-mail group. The RFP was also advertised in the newspaper The Inter-City Express on May 17, 2023 and the San Francisco Daily Journal on May 17, 2023. A vendor outreach was conducted on May 17, 2023, followed by one networking/bidders conference on May 23, 2023, which was attended by three vendors.*

*On June 19, 2023, two bidders submitted responses to the RFP. All responses were evaluated and interviewed by the County Selection Committee. A maximum total of 550 evaluation points was available for this RFP. The total evaluation points include 50 preference points derived from a 5% preference for local vendors and a 5% preference for certified Small Local Emerging Business (SLEB) vendors, for a total of 10%.*

*LA Consulting, Inc, was the highest scoring responsive and qualified vendor and is being recommended for award. LA Consulting, Inc. is not a certified SLEB and is subcontracting 20% of the contract with Quartet Systems Inc (Principal: Skip Morehead; Location: Pleasanton; Certified Small: 02-90027; Expiration: 5/31/2024) to provide system configuration.*

*The following is the evaluation summary:*

***EVALUATION SUMMARY***

<b><i>Vendor</i></b>	<b><i>Location</i></b>	<b><i>Local</i></b>	<b><i>SLEB</i></b>	<b><i>Evaluation Points</i></b>
<i>LA Consulting, Inc.</i>	<i>Manhattan Beach, CA</i>	<i>N</i>	<i>N</i>	<i>480</i>
<i>Triune Infomatics, Inc.</i>	<i>Fremont, CA</i>	<i>Y</i>	<i>Y</i>	<i>220</i>

**FINANCING:**

Appropriations for this contract are included in the ACPWA Fiscal Year 2023-24 Approved Budget and will be requested in future budget years. No additional appropriations are required and there will be no increase in net County cost.

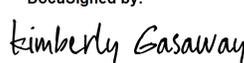
**VISION 2026 GOAL:**

The implementation of maintenance system enhancement and program management services meet the 10X goal pathway of **Accessible Infrastructure** in support of our shared visions of **Safe and Livable Communities** and **Healthy Environment**.

Respectfully submitted,

DocuSigned by:  
  
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Daniel Woldesenbet  
Director, Public Works Agency

DocuSigned by:  
  
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Kimberly Gasaway  
Director, General Services Agency

Attachment

KG\YM\ma\I:\Board Letters\Purchasing\FY 2023-24\902306 Maintenance System and Enhancement and PM Svcs

cc: County Administrator  
Auditor-Controller  
County Counsel

**CONTRACT SUMMARY**  
**MAINTENANCE SYSTEM ENHANCEMENT AND**  
**PROGRAM MANAGEMENT SERVICES**  
 MC No. 902306  
 November 20, 2023 – November 19, 2026

Vendor	Location	Dollar Value of Contract Award	Local Participation		Small and Local Participation		Emerging and Local Participation	
			Percentage	Dollar Amount	Percentage	Dollar Amount	Percentage	Dollar Amount
LA Consulting, Inc Principal: Harry Lorick	2711 N. Sepulveda, Manhattan Beach, CA	\$750,000	0%	\$0	20%	\$150,000	0%	\$0

SLEB Subcontracting Information			
Quartet Systems Inc Principal: Skip Morehead, Principal Certified Small: 02-90027 Expiration: 5/31/2024	2748 Laramie Gate Circle Pleasanton, CA 94566	20%	\$150,000