



October 7, 2024

To: Detra Dillon, Procurement Administrator, General Services Agency, Purchasing Agent
Designee

From: Kevin Huynh, Procurement & Contracts Specialist

**SUBJECT: AWARD CONTRACTS FOR PATROL VEHICLE OUTFITTING MATERIALS; MASTER CONTRACT
NO. 902505; AMOUNT: \$2,150,00**

RECOMMENDATION:

Award and execute Master Contract No. 902505 to provide patrol vehicle outfitting materials to the General Services Agency for the term of 12/12/2024 – 12/11/2027, in the pooled amount of \$2,105,000 (1,873,450 + 231,550 sales tax), with the following contractors:

- A. Heavy Equipment Parts Inc (Principal: Brian Beery; Location: Hayward); Procurement Contract No. 27665; and
- B. Stommel Inc. dba LEHR Pittsburg (Principal: Mike McGee; Location: Pittsburg); Procurement Contract No. 27666; and

DISCUSSION/SUMMARY:

Alameda County needs to purchase emergency equipment and interior hardware for the outfitting of patrol vehicles used by the Alameda County Sheriff's Office (ACSO) and other County Departments. These vehicles are outfitted by Alameda County General Services Agency–Motor Vehicles Department (GSA-MVD) employees. The number of vehicles that require these outfitting equipment/parts will vary based on the ACSO's need and the fleet's replacement cycle.

SELECTION CRITERIA/PROCESS:

GSA-MVD has determined that Alameda County does not currently have the resources to provide patrol vehicle outfitting parts.

GSA-MVD worked with General Services Agency–Procurement to develop a Request for Quotation (RFQ), which was issued on July 02, 2024, posted on the County and GSA LinkedIn websites for 34 days, emailed to the Chambers of Commerce e-mail group, and sent to the E-Gov Goods and Services – Current Contract Opportunities mailing service. The RFQ was also advertised in the Inter-City Express on July 5, 2024, and The Valley Times on July 6, 2024. An email was also sent to the Chambers of Commerce e-mail group. A vendor outreach was conducted on July 3, 2024, followed by one

networking/bidders conference on July 10, 2024, which was attended by one attendee representing one vendor.

On August 5, 2024, three bidders submitted responses to the RFQ. One response was disqualified for submitting an incomplete bid form. The remaining two responses were evaluated by GSA-MVD based on price and meeting the County's requirements for the patrol vehicle outfitting parts. As stated in the RFQ, contracts will be awarded to a pool of bidders.

Heavy Equipment Parts and Stommel Inc. dba LEHR Pittsburg were the lowest-cost qualified vendors and are being recommended for award.

Heavy Equipment Parts is a certified Small, Local and Emerging Business (SLEB) (Certified 19-00023; Expiration: 3/31/2026).

The SLEB requirement was required on this RFQ. Stommel Inc. dba LEHR Pittsburg is not a certified SLEB and there were no subcontracting opportunities. The Office of Acquisition Policy has issued SLEB Waiver No. 9710 (Expiring: 12/11/2027).

The following is the evaluation summary:

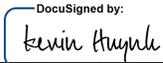
EVALUATION SUMMARY

Vendor	Location	Local	SLEB	Bid Price	Evaluation Price
Heavy Equipment Parts	Hayward, CA	Y	Y	\$1,992,095.75	\$1,792,886.40
Stommel Inc. dba LEHR Pittsburg	Pittsburg, CA	N	N	\$1,896,108.00	\$1,896,108.00

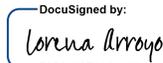
FINANCING:

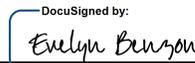
Appropriations for this contract is included in the GSA Motor Pool Internal Service Fund and will be requested in future budget years. No additional appropriations are required and there will be no increase in net County cost.

Recommended By:

Procurement & Contracts Specialist	<small>DocuSigned by:</small>  <small>880F77B09BB7419...</small>	10/29/2024
	Signature	Date

Approved By:

Contract Compliance Officer	<small>DocuSigned by:</small>  <small>725A880F1184102...</small>	10/29/2024
	Signature	Date

Procurement & Contracts Supervisor	<small>DocuSigned by:</small>  <small>9B71A5C8EFA3472...</small>	10/29/2024
	Signature	Date

Purchasing Agent Designee	<small>DocuSigned by:</small>  <small>DE9C0172C941490...</small>	10/29/2024
	Signature	Date