ALAMEDA COUNTY BOARD OF SUPERVISORS MINUTE ORDER

The following action was taken by the Alameda County Board of Supervisors on 09/26/2017

Approved as Recommended	Other (
Unanimous Chan: Haggerty: Vote Key: N=No; A=Abstain; X=Excused	Miley: X Valle: Carson: -4
Documents accompanying this matter:	
Documents to be signed by Agency/Purchas	ing Agent:
Contract: <u>C-900874,C-15686</u>	
File No. Item No. 5 Copies sent to:	
Kim Fogel	
Special Notes:	I certify that the foregoing is a correct copy of a Minute Order adopted by the Board of Supervisors, Alameda County, State of California. ATTEST: Clerk of the Board Board of Supervisors



Lori A. Cox Agency Director Thomas L. Berkley Square 2000 San Pablo Avenue, Fourth Floor Oakland, California 94612 510-271-9100 / Fax: 510-271-9108 ssadirector@acgov.org http://alamedasocialservices.org

August 15, 2017

Honorable Board of Supervisors Administration Building Oakland, CA 94612

Dear Board Members:

SUBJECT: APPROVAL OF AWARD RESULTING FROM THE SOCIAL SERVICES AGENCY

(SSA) REQUEST FOR PROPOSALS (RFP) FOR ANOTHER ROAD TO SAFETY

(ARS) PROGRAM FOR FISCAL YEAR (FY) 2017-2018.

RECOMMENDATION

- A. Approve the award recommendation resulting from the FY 2017-2018 Social Services Agency (SSA) Another Road to Safety Program Request For Proposal (RFP No. 2017-SSA-CFS-ARS);
- B. Approve a new service agreement (Master Contract No. 900874, Procurement No. 15686) with A Better Way, Inc. (Principal: Shahnaz Mazandarani; Location: Berkeley) for the provision of intensive in-home support services for families at risk of child abuse and neglect in Alameda County for the contract period of 10/1/17 to 6/30/18 in the amount of \$1,125,000, with the authority to renew for two additional years in the amount of \$1,500,000 per fiscal year for the provision of Another Road to Safety Program services for at risk families; and
- C. Delegate authority to the Social Services Agency Director, or designee, to sign and execute the contract under the CBO Master Contracting process.

SUMMARY/DISCUSSION

This letter requests action by your Board to approve the award resulting from the Another Road to Safety (ARS) Program RFP. A Better Way, Inc. will provide intensive in-home support services to atrisk families in Alameda County to reduce the number of families that enter the child welfare system. The ARS program is designed to increase the safety and protection of children at risk of child abuse and neglect by engaging families in a variety of support services, such as, mental health, parenting and child development, substance abuse, health care, domestic violence, and case management. The ARS program addresses the high recidivism rate of referrals and increased need for services to vulnerable families. The current aim of the ARS program is to strengthen the well-being of vulnerable families.

SELECTION CRITERIA/PROCESS:

On June 6, 2017, SSA released the RFP via mass email and postings to SSA and GSA websites. Two Bidders Conferences were held on June 13, 2017 and June 23, 2017 in Oakland and Hayward. On July 12, 2017, SSA received two proposals. Each proposal was reviewed and evaluated by a County Selection Committee (CSC) consisting of five members. Both Bidders advanced to Phase Two of the RFP process and were interviewed by the CSC committee. Based on the rating results, SSA recommends that your Board approve the new contract with A Better Way, Inc.

A maximum total of 500 evaluation points were possible for the ARS RFP. The Bidders' rankings are detailed in the evaluation summary below:

RANK	BIDDER/ORGANIZATION	TOTAL POINTS AWARDED	RECOMMENDATION FOR AWARD
1.	A Better Way, Inc.	421.0	Yes
2.	Family Support Services	398.8	No

The Office of Contract Compliance and Reporting (OCCR) granted a Federal Funds Small, Local, Emerging Business (SLEB) waiver no. F1115 for the solicitation of bids on June 2, 2017. The OCC granted contract waiver no. F1115A on August 18, 2017 for A Better Way, Inc. A Better Way, Inc. is a certified SLEB, certification no. 09-00305, expiration date 10/31/2017.

FINANCING:

Funding for the recommended award totaling \$1,125,000 for the period of October 1, 2017 through June 30, 2018 is included in the Agency's FY 2017-2018 budget. There are no additional net County costs. Continued funding will be included in the planned Agency budgets for Fiscal Years 2018-2019 and 2019-2020.

Sincerely,

Agency Director