

**ALAMEDA COUNTY BOARD OF SUPERVISORS  
MINUTE ORDER**

*The following action was taken by the Alameda County Board of Supervisors on 02/09/2016*

Approved as Recommended  Other

Unanimous  Chan:  Haggerty:  Miley:  Valle:  Carson:  -  5

Vote Key: N=No; A=Abstain; X=Excused

Documents accompanying this matter:

Resolution: R-2016-41F

Documents to be signed by Agency/Purchasing Agent:

Contract: C-900107,C-11592

File No. \_\_\_\_\_

Item No. 4

Copies sent to:

M. Ransom & Auditor

Special Notes:

Bay Area Community Services  
(BACS)



I certify that the foregoing is a correct copy of a Minute Order adopted by the Board of Supervisors, Alameda County, State of California.

ATTEST:  
Clerk of the Board  
Board of Supervisors

By: *Janilda Lewis*  
Deputy



**ADMINISTRATION & INDIGENT HEALTH**  
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December 18, 2015

The Honorable Board of Supervisors  
Administration Building  
1221 Oak Street  
Oakland, CA 94612

**SUBJECT: APPROVE FISCAL YEAR 2016 MASTER CONTRACT AUGMENTATION  
FOR BAY AREA COMMUNITY SERVICES IN THE AMOUNT OF \$1,234,882**

Dear Board Members:

**RECOMMENDATIONS:**

- A. Approve a master contract augmentation for Bay Area Community Services (Principal: Jamie Almanza, Executive Director; Location: Oakland, CA; Master Contract No. 900107; Procurement Contract No. 11592) for the contract period of 7/1/15 - 6/30/16, increasing the procurement amount from \$6,927,119 to \$8,162,001 (\$1,234,882 increase) to:
  - i. purchase additional beds at the Woodroe Place crisis residential facility (\$185,891 of this augmentation);
  - ii. cover additional costs associated with providing direct psychiatric services for North County Senior Homeless Program clients (\$30,460 of this augmentation);
  - iii. support the continuity of services to North County Housing Connect Program clients within the reduced funding level (\$74,188 of this augmentation); and
  - iv. provide case and care management services for AB 109 reentry and Supplemental Security Income eligible populations (\$944,343 of this augmentation);
  
- B. Delegate authority to the Director of Behavioral Health Care Services or his designee to execute the negotiated contracts exhibits on your behalf and submit originals to the Clerk of the Board; and
  
- C. Authorize the Auditor-Controller to increase appropriations with offsetting revenues and adjustments.

**SUMMARY:**

Bay Area Community Services (BACS) provides an array of mental health services for adults and youth in Alameda County. Alameda County Behavioral Health Care Services (BHCS) is requesting approval of a master contract augmentation for BACS to support services to clients with serious mental illness (SMI) in existing programs. BHCS is also requesting the approval of a contract award to BACS and an associated augmentation to their master contract for a new case and care management program as a result of a recent Request for Proposal (RFP) process. This new program will serve the re-entry and Supplemental Security Income (SSI) eligible populations.

**DISCUSSION:**

The first program that the augmentation supports is Woodroe Place which is a community-based, crisis residential service providing an alternative to psychiatric hospitalization. Woodroe Place provides 24-hour staffing, individual and group rehabilitation, and medication support to facilitate client stabilization and integration into the community. This program services adults and transition age youth (TAY) living with Serious Mental Illness (SMI) and who are experiencing a mental health crisis. BHCS currently contracts with BACS for 11 of the 15 available beds at Woodroe Place, and BACS does not sell beds to other funders. This means that the additional beds are not currently being utilized. The augmentation will allow BHCS to purchase all 15 beds at Woodroe Place at an 85 percent average occupancy rate, securing additional beds for clients who can use this program as a diversion or step down from psychiatric hospitalization.

The second program that will be supported through the augmentation request is the North County Senior Homeless Program (NCSHP) full service partnership (FSP) program. The additional costs will cover direct psychiatric services for NCSHP clients. This program provides services to Alameda County older adults who live with SMI and are homeless, at imminent risk of homelessness, experiencing persistent housing instability, or fleeing domestic violence. Core program goals include improving the ability of clients to secure and maintain stable permanent housing in the least restrictive and most integrated living situation appropriate to meet their needs and preferences and to improve the ability of clients to achieve and maintain an optimal level of functioning and self-sufficiency. Careful planning has occurred to ensure that the in-house psychiatry services are geared towards the specific needs of older adults and are provided in a safe and welcoming environment.

The third program included in this augmentation request is the North County Housing Connect (NCHC) program. The augmentation will replace funds no longer available from other local municipal partners. BACS doubled the number of clients in their NCHC program in FY 2014-15 due to an augmentation which was expected to be ongoing based on the contribution of funds from other local municipal partners. These partner agencies have recently confirmed that the expected funds will not be available for this purpose in FY 2015-16. Though a high need still exists for this service in the community, the program will be scaled back starting in the second half of FY 2015-16 to a program level that can be sustained over time with available BHCS funds. This augmentation will allow BACS some time to provide an appropriate clinical transition for the additional clients to other services. NCHC provides services to homeless adults in Oakland, Berkeley, Albany, and Emeryville who have specialty mental health impairments in the moderate-severe range and a co-occurring substance use disorder and/or physical health condition. Services include outreach/engagement, benefits advocacy/linkage, crisis and mental health services, housing assistance, vocational support

and educational resources. The goal is to improve behavioral health status, provide movement from homelessness into stable permanent housing, and assist access to a wide range of resources needed for achievement of stability and achievement of personal goals.

BHCS is also requesting approval of a master contract augmentation with BACS to provide case and care management services to individuals with SMI who are either reentering the community from jail or prison (reentry) or part of the population who is eligible for SSI services and in need of SSI advocacy support to access these benefits. BACS is being recommended for the contract award as a result of a Request for Proposal (RFP) process. This RFP was released by BHCS to allocate Assembly Bill (AB) 109 funds to provide services to the reentry population in the amount of \$1,653,916 annually and Mental Health Services Act (MHSA) funds to provide services to the SSI advocacy population in the amount of \$648,248.

Too often, parolees are released from the State prison to the County for post release community supervision, without care coordination and services in place to help them reenter the community with minimal risk for recidivism. BHCS has collected data that shows approval for SSI benefits have resulted in positive outcomes such as 75 percent of clients experienced fewer incarcerations, 80 percent of clients experienced fewer hospitalizations, and 79 percent of clients experienced fewer psychiatric emergency events. The goals of case and care management are to provide clients with information, encouragement, and the necessary support to connect with long term benefits and support services. Case and care management services are time-limited and support the integration of the reentry and SSI populations into the community, assisting them in identifying and securing resources that will continue after transition is completed.

**SELECTION CRITERIA AND PROCESS:**

*BACS is a longstanding provider of mental health services in Alameda County and provides services for youth, transition age youth, adults and older adults. BACS is a certified SLEB provider (No. 14-00052). The Woodroe Crisis Residential program has been in operation for many years. Records of the original selection process are no longer available. The North County Senior Homeless program was awarded to BACS via an RFP process conducted in 2007. The North County Housing Connect program was awarded to BACS through an RFP process conducted in 2011.*

*BHCS released RFP No. 15-07 on August 28, 2015 for the provision of case and care management services to the reentry and SSI advocacy populations. The RFP was advertised using the General Services Agency's (GSA) advertising guideline by posting on the BHCS and GSA websites. In addition, a courtesy email was sent to BHCS' contracted providers and other BHCS contacts via existing email distribution lists. BHCS held two Bidders' Conferences on Tuesday September 8, 2015 one in the morning and another in the afternoon, in Hayward and Oakland, respectively. A total of 16 people attended. BHCS hosted two Evaluation Panels (also known as County Selection Committee), one for the re-entry population and one for the SSI eligible population who could benefit from SSI benefits advocacy services. The re-entry panel consisted of four representatives from BHCS, Alameda County Department of Public Health, and San Mateo County, all of whom are considered subject matter experts in working with adults recently released from jail or prison. The five-member SSI Advocacy panel consisted of representatives from BHCS, Alameda County Health Care Services Agency, Alameda County Social Services Agency, and Solano County. The below table summarizes*

*the results of this RFP and the Evaluation Panels' recommendations for contract award. All bidders were notified of these recommendations via email and certified mail on October 29, 2015.*

**Reentry Population**

<i>Bidder</i>	<i>Certified Small, Local or Emerging</i>	<i>Score</i>	<i>Note</i>
			<i>Oral Interviews were not needed.</i>
<b><i>Bay Area Community Services (BACS)</i></b>	<b><i>Yes</i></b>	<b><i>375</i></b>	
<i>Building Opportunities for Self Sufficiency (BOSS)</i>	<i>Yes</i>	<i>345</i>	
<i>Roots Community Health Center</i>	<i>Yes</i>	<i>305</i>	

**SSI Population**

<i>Bidder</i>	<i>Certified Small, Local or Emerging</i>	<i>Score</i>	<i>Note</i>
<b><i>Bay Area Community Services (BACS)</i></b>	<b><i>Yes</i></b>	<b><i>375</i></b>	<i>Oral Interviews were not needed.</i>
<i>Bonita House</i>	<i>Yes</i>	<i>334</i>	

**FINANCING:**

Financing for these contract augmentations is from the Mental Health Services Act and Public Safety Realignment funds offset by an increase in Medi-Cal revenue, per the attached Financial Recommendation. The Public Safety Realignment funds is included in the FY 15/16 Alameda County Probation Department's budget, and the funds will be remitted to BHCS via the interagency chargeback mechanism. There is no increase in net County cost as a result of your approval.

Respectfully submitted,

Rebecca Gebhart, Acting Director  
 Alameda County Health Care Services Agency